

The Honorable _____
Office Address
United States House of Representatives/United State Senate
City, State, Zip

My name is _____. I am the (title) (company name) located in (city) (state). I am a proud member of the American hardwood lumber community. (Describe)

- Industry segment or segments you represent – what do you do?
- How many people you employ
- Whether you are in a rural or urban area
- Whether you're a family run company.

I agree with the administrations' concerns regarding China's unfair trade policies and practices. Such practices have had a negative impact on our industry and America for far too long.

However, the administration's recent actions to recommend broad tariffs across the American lumber industry is not the solution. Tariff threats have already had a devastating impact on my company, and the industry at large.

- State your losses and impact to local or state economies
- Add whether you have laid off workers, or are planning layoffs

The unintended consequences of the current approach will have a negative impact on the U.S. economy, my employees, and the local community, many of whom have worked in the hardwood industry for generations.

Twenty-five percent of all American hardwood lumber is exported to China. China has been swift in its retaliation of the administration's broad-based approach. Massive numbers of American lumber shipments are being refused or re-negotiated. Prices are being driven down by Chinese importers, creating market collapses in many key species, including red oak and cherry.

Both species are major export items for the American hardwood lumber industry. There are no other markets for some of these species. Layoffs are likely across the entire supply chain. Rural communities will suffer the most as a large portion of our industry are in rural areas where employment opportunities are limited.

The American hardwood lumber industry has been part of the American landscape since the founding of our country. In fact, hardwood companies like mine helped build this country. We are an industry at a crossroads. Those of us who survived the 2008 recession will not survive the trade war that is being created by the administration's current actions.

We need your help to advocate on behalf of industries like ours who do not have the same voice as major corporations. We need measured, strategic solutions to address China's unfair

trade practices. Broad based tariffs on hardwood lumber are not the solution. Please support alternative approaches to achieving your goal of stopping China's unfair trade practices. My company, and my employees' livelihood, depend on you taking responsible action.

Sincerely,

Your Name

Your Title

Your Address

Your City, State, Zip

Your Phone Number